THE READER
News for the Access Control Professional

Farpointe Data®
Readers • Credentials

POPULAR TOPICS FROM 2023

We reach thousands of access control professionals every month through our newsletter, The Reader, and LinkedIn. To help us understand what's important to our friends and colleagues around the industry, we generally just like to ask. Another way, is to review the prior year to see what topics resonated with people.

Following is a selection of articles and posts that received a high level of interaction in 2023.

Wireless Access Control Tips & Tricks

SDM turned to access control experts around the industry on their best access control advice for security dealers and integrators on selling and installing wireless access solutions. In our October issue of The Reader, we shared SDM's **Wireless Access Control Tips & Tricks**.

The Last Word With... Francisco Alcala

Security Journal Americas (SJA) highlighted Farpointe Data's Francisco Alcala in its **September issue**. Francisco shared with SJA a little bit about his role as North American Sales Manager, Farpointe's RFID reader and credential solutions, and more.

Why Access Control is Hitting on All Cylinders

The access control sector is viewed with much optimism due to increasing adoption of new technologies and integration with other security systems. Fifty-six percent of security professionals expect revenue from access control systems to increase in 2023. We shared SDM's **State of the Access Control Market** in our July issue of The Reader.

Friends of Farpointe at ISC West

We capped off an outstanding Day 2 at ISC West with our annual **Friends of Farpointe** networking event! Thank you to all our friends, partners and colleagues around the access control industry who stopped by. We hope everyone left having met a new connection. Cheers!

Farpointe Celebrated its 20th Year in 2023

Celebrating 20 years of our RFID solutions helping security integrators deliver their best access control deployments—with industry-friendly lead times, prompt order fulfillment and accessible support. See us at ISC West booth 5077.

The Farpointe Team at ISC East

Successful first day at **ISC East** for the Farpointe team! Looking forward to a great day two with our partners, integrators, and consultants around the access control industry.