THE READER

News for the Access Control Professional

Farpointe Data®
Readers • Credentials

Shep Sheppard (left) and Scott Pearson (right) supporting Farpointe partners at Intersec in Dubai

A SALUTE TO SCOTT PEARSON!

Scott departing as Independent Sales Director

I first met Scott Pearson when I interviewed here at Farpointe Data in 2008. Soon after joining, we had the opportunity to travel extensively together, visiting OEM partners, integrators and consultants. I was immediately impressed with Scott's knowledge of electronic access control, and specifically the applications of RFID technology.

What's always impressed me most, is Scott's dedication to his field of endeavor—he is truly an expert in the RFID field—and his unwavering support of Farpointe's partners and innovative product ideas. As I'm certain those that know Scott would agree, he offers a unique perspective, and one that's been evidenced in multiple product improvements.

On Tuesday, January 31, 2023, Scott's services to Farpointe's partners located in Europe and the Middle East will conclude.

Thereafter, in the near term, I will be supporting these customers, and can be reached via **email**. I will be assisted by Farpointe's Inside Team, **Rudy Regidor** and **Sargon Younathan**.

Please join me in saluting Scott's dedicated years of service and loyalty to Farpointe. Indeed, he's contributed to the company's positive culture and environment. Know we wish Scott much success in his future endeavors!

On a parting note... Farpointers and many of our partners and friends are now better golfers, thanks to the wise advice we've received over the years from Scotty P. Hit 'em straight Obi-Wan.

– Stephen "Shep" Sheppard

Multiple credentials—which use a smartphone's Bluetooth Low Energy (BLE) technology to communicate with Conekt mobile-ready readers—can be loaded into the Conekt Wallet App.

Use of Mobile Access Credentials Trending Up

With a range of benefits for both integrators and end-users, demand for mobile access credentials is growing.

Benefits:

- Supports both industry-standard and custom access control formats
- Integrators can private label with logo, graphics, text and more
- Secured by AES encryption for proven data protection
- Operates on Apple® iPhone® and Google® Android™-based smartphones
- Mobile credentials are quicker and easier to order, distribute and manage
- Credentials and wallet app enhance the access control user experience

REQUEST A FREE MOBILE ACCESS CREDENTIAL

Seen on the Shelf

Spotted at ADI, this CSR-35L—part of Farpointe's CONEKT® line of **mobile-ready readers and credentials**—is stocked and ready for install.

Conekt's Integrator Benefits:

- Easy installation in most access control applications
- User flexibility—reads mobile and physical credentials
- Advanced technology supports industry standard interfaces, including OSDP (verified by SIA)
- Outstanding durability thanks to a fully potted, IP67-rated design
- Field-adjustable read ranges up to 15 feet (4.6 m)

CSR-35L DATA SHEET

SAVE THE DATES: MARCH 29-31
ISC WEST 2023
FARPOINTE DATA WILL BE AT **BOOTH 5077**

HAPPY *holidays*

From all of us at Farpointe Data, we wish you a happy and safe holiday season! Please note that Farpointe's offices will be closed on the following days:

Friday, December 23
Monday, December 26
Monday, January 2