SEPTEMBER 2021

THE READER
News for the Access Control Professional

Farpointe Data®
Readers • Credentials

# TOP 5 ACCESS CONTROL TRENDS OF 2021 (AND BEYOND) TO WATCH

**By Adriana Voegeli**
Editor-in-Chief, dormakaba blog
***As seen on*** dormakaba

After societies relied on various forms of mechanical keys for thousands of years for security, the world of access control has been benefitting from technological breakthroughs that have been rapidly transforming the industry. But from hand hygiene to crowd control, the COVID-19 pandemic heightened many of the security sensitivities—and it might be increasing the pace of digitization.

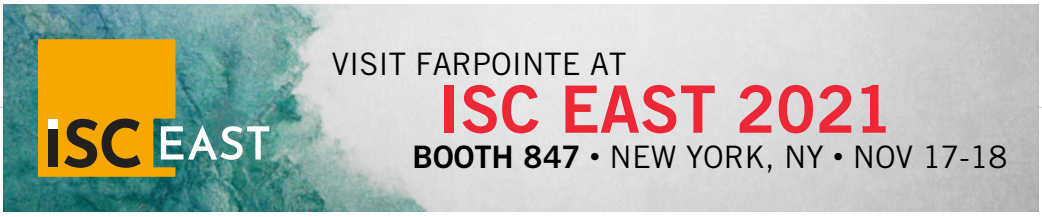
**READ MORE**

## Farpointe's Francisco Alcala Promoted to Sales Manager North America

Farpointe has announced that long-time employee, Francisco Alcala, has been promoted to Sales Manager North America. "In his new role, Alcala will be tasked with growing Farpointe Data's North American sales, with the goal of achieving the company's aggressive annual sales plan," explains Scott Lindley, general manager of Farpointe Data.

**PRESS RELEASE**

**Contact Francisco:**
+1-650-762-4129
francisco.alcala@farpointedata.com



## CONEKT® Supports BEST Switch™ Tech

BEST Switch Tech extends electronic access control to virtually any SFIC lock (small format interchangeable core).

And certain Conekt mobile-ready readers* support both Switch Tech Mobile Credentials and Fobs, creating new opportunities for our access control partners.

**WATCH VIDEO**

**SWITCH TECH REFERENCE DOC**

**CSR-35L DATA SHEET**

*Conekt reader model variant **CSR-35L-ST** must be requested at time of order.

Farpointe Data®
Readers • Credentials

© 2021 Farpointe Data, Inc. All rights reserved. Farpointe Data®, Pyramid Series Proximity®, Delta®, Ranger®, and CONEKT® are the registered U.S. trademarks of Farpointe Data, Inc. All other trademarks are the property of their respective owners. Farpointe Data reserves the right to change specifications without notice.

**Farpointe Data, Inc.**
2195 Zanker Road
San Jose, CA 95131 USA
Office: +1-408-731-8700
Fax: +1-408-731-7805
support@farpointedata.com