

# THE READER

News for the Access Control Professional



## FULLY POTTED

FOR BETTER WEATHER  
AND TAMPER RESISTANCE

P-300 PROXIMITY READER



## WHY YOU SHOULD “POT” ELECTRONIC ACCESS CONTROL EQUIPMENT



By **Scott Lindley**  
General Manager, Farpointe Data  
As seen on **SDM**

No longer do security providers face the problems that used to be inherent with mechanical hardware. Moving parts become fatigued. Electric products don't wear out. But, today, with electronic, solid-state computer peripherals, they nonetheless still have their issues, albeit new ones. Moisture, insulation and vibration, among other variables, can cause false alarms as well as damaged results and other failures.

The big question for manufacturers of security equipment is how can they eliminate costly repairs or replacements for their end users and help their integrators avoid annoying service calls.

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**BEST**  
dormakaba Group

### SHELTER™ Responsive Lockdown Solution

The SHELTER lockdown system—from BEST—gives administrators a quick course of action to lockdown buildings, campuses, or other areas during a threat.

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## Product Spotlight: P-300 Proximity Reader

Best read range in the smallest mullion-mount size.

### Benefits:

- Potted electronics for installing indoors or out
- Mounting slots—not just holes—make for quick and neat installations
- Black and white cover options to protect mounting hardware
- Industry friendly support for the most popular proximity protocols
- Available in Wiegand and OSDP models
- Backed by Farpointe's lifetime warranty

[DATA SHEET](#)

[MOUNTING GUIDE](#)



## Put Your Readers and Credentials to Work for You

Cards, tags and readers are often the only components of your access control system most end-users see. Shouldn't they reflect your brand? Private-labeled access control readers and credentials from Farpointe Data can help build your business.

- Promote your business
- Encourage reorders
- Generate new leads

Contact Farpointe's Customer Support team for details on private-labeling readers and credentials.

[CONTACT SUPPORT](#)



From all of us at Farpointe Data, we wish you a happy and safe holiday season!  
Please note that Farpointe's offices will be closed on the following days:

Thursday, December 24  
Friday, December 25

Thursday, December 31  
Friday, January 1



**Farpointe Data®**  
Readers • Credentials

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